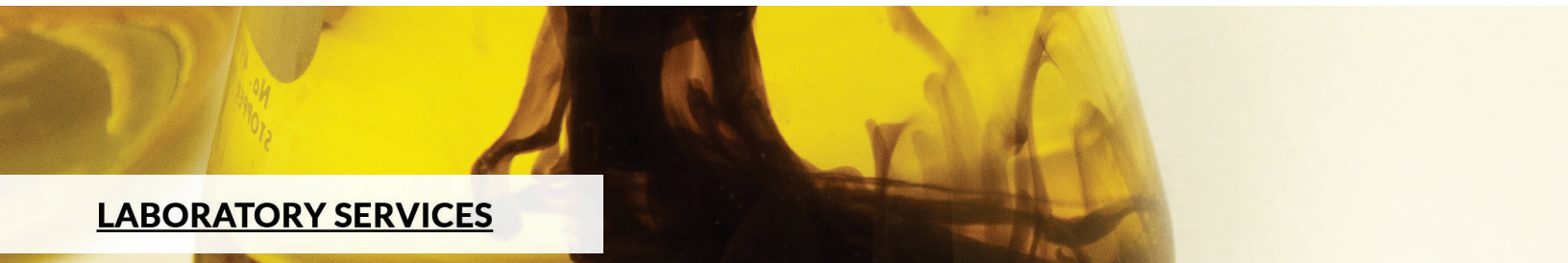




## **MATERIALS WE RECYCLE**

- Tin/Lead and Lead-Free Dross
- Silver-bearing Filter Cakes
- Solder Pastes, Wire, and Ingot
- Tin Rinses, Solder Pots, and Pot Metals
- Contaminated Process Materials that include:
  - Stencil wipes, under-stencil rolls, gloves, rags
  - Packaging for solder paste such as jars or cartridges
  - Other byproducts and residues containing Ag, Sn, Ag and Au



## **LABORATORY SERVICES**

Conesus has a fully staffed, world-class laboratory equipped with the latest in analytical equipment to ensure that you receive the most accurate assays in the industry. While our standard results provide 16 elements, we are capable of providing up to 75 unique elements, listed to an exceptional level of precision, which can help you identify and process irregularities or contamination issues. We offer all of our dross customers access to these services, at a discounted rate, to help analyze solder pot contents to maintain precise control of their solder pot alloys.



## **THE CONECUSUS DIFFERENCE**

While most of our competitors pay for your materials on a “recovery basis”, which means that they pay you not on what you shipped, but what they could recover from the shipment, we pay for the materials you ship on an “as-is basis”, meaning that we pay you for the actual shipped weight; If you ship us 1000 pounds, we will pay for exactly 1000 pounds. Some companies will give you a very high estimate, but when your settlement check comes, you’ll realize that they omitted as much as 20% of the weight, indicating a “melt loss”. At Conesus, we pay you for what you ship, meaning that if we give you an estimate, you can rest assured that the price is going to be within a few percent of that price, higher or lower, based upon the London Metal Exchange market prices and the actual assay of the material shipped.

Another Conesus difference is that we pay customers based upon a rolling average of the metal prices listed on the London Metals Exchange, the largest and most respected metals clearinghouse in the world. The use of this average pricing allows you to receive a higher price than you would with spot pricing in a rising market while reducing your exposure during a downturn.

Doing business with Conesus ensures that you will be paid fairly, quickly, and that the leading technology will be used to process your shipment, ensuring that none of the material you send us will be sent to a landfill upon receipt. We process all of your material in-house, and we provide you with a purchase order, analysis, settlement report, and certificate of recycling to guarantee you that all of your documentation is in order, giving you a cradle-to-grave accounting of your materials.

All of these factors are what make Conesus a leader in recycling, and a trusted partner who is committed to helping you manage your waste and reclaim the most value from them. We invite you to come visit us at our Terrell facility, learn about us, our processes, and our technologies. At Conesus, nothing is more important than our customers, and we strive every day to identify more ways that “Conesus” with you.